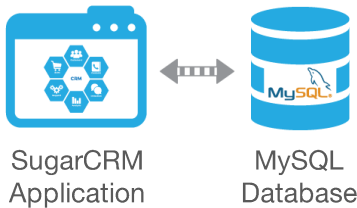




Corent delivered a leading CRM application as a fully instrumented SaaS in different tenancy models on AWS Cloud.

APPLICATION SETUP

The application was set up in a single server. It is an application developed in PHP and utilizes MySQL database server.



BENEFITS

- Increased shareability of resources.
- Ability to handle increased customer requests.
- No engineering cost to move to fully instrumented SaaS.
- Single point management for all enterprise tenants.
- Avoid large CAPEX investment.

PRODUCT USED: SurPaaS® SaaS™



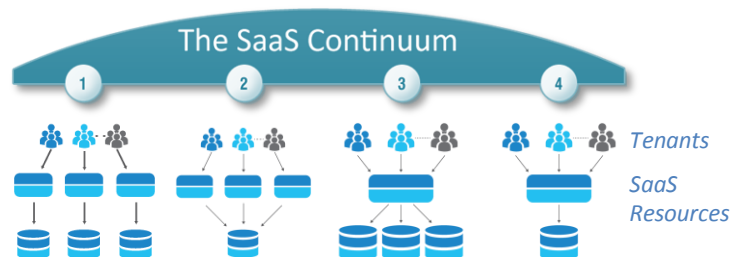
SugarCRM is one of the popular customer relationship management (CRM) system and it provides many functionalities including sales-force automation, marketing campaigns, collaboration, reporting, etc.

SugarCRM offers customer management teams the ability to manage and view customer information, drive sales leads and increase collaboration within the team.

CHALLENGES

- Converting single-tenant application into multi-tenant application.
- Required the ability to manage multiple tenants.
- Managing the application versions and upgrades.
- Planning and managing the application's lifecycle.
- Monitoring the application usage of multiple tenants.
- Providing access to all the CRM users to a single common CRM environment/platform.
- Reducing the number of application deployments but provide access to all the users around the Globe.

SOLUTION



RESULT

Using SurPaaS®, within days and without any programming, SugarCRM was delivered on AWS Cloud as fully instrumented SaaS. It was able to provide a single CRM platform globally and significantly reduce the cost of multiple deployments and new customer acquisition.